

XXXXXX



XXXXXXXX



XXXXXXXX



XXXXXXXX

## PROFESSIONAL PROFILE

---

### Vision

### Creativity

### Performance

### Ethical Growth

I am an accomplished senior mining executive, with significant experience in delivering projects in complex environments. I am a strong believer in the positive transformational nature of the mining industry for governments, communities and employees. I bring a wealth of knowledge from leading research institutions to the big questions facing the industry, from benefit sharing and minerals taxation to environmental performance and best practice safety innovation. Continually looking for innovative, creative ways, to improve relationships or enhance communication is part of my DNA.

As a leader, I am committed to ensuring that I unlock the potential of employees by providing a clear sense of purpose, personal development and opportunity to contribute to their community. I have been able to take underperforming teams and through strategy, engagement and mentoring see them reach records in production, cost control and safety. I have faced and overcome major workforce challenges such as industrial action, financial downturns and security incidents because of the trust and respect I have earned as a leader.

I believe that great companies are ones that are committed to exploration and growth. I have a sustained track record of leading multi-disciplinary teams to deliver development projects. I have spearheaded market entry into multiple countries and managed risks in challenging jurisdictions. As a qualified lawyer and former trade negotiator, I can pursue and close an agreement with joint-venture partners and generate valuable opportunities for the companies I work with.

My experience has driven home the importance of strong value-based organisations, ethical conduct and good governance when operating in the issue rich resource sector and I lead from the front in ensuring this flows through all areas of the business. I am results orientated and innovation focussed, with history of achieving stakeholder satisfaction with company performance.

## CAREER SUMMARY

---

COMPANY	POSITION	DATE
xxxxx	Managing Director Asia Operations	January 2015 – January 2018
	General Manager External Affairs	March 2013 – January 2015
xxxxx	Senior Advisor - Energy, Oil, Gas and Mining	Sept 2012 – March 2015
xxxxx	Master of Business Administration	August 2011 – August 2012
xxxxx	Group Manager Corporate Affairs Asia	January 2009 – August 2011
xxxxx	Manager Strategic Analysis	Dec 2007 – October 2009
xxxxx	Advisor (Asia), International Division	Dec 2006 – November 2007

xxxxx	Legal Counsel (Legal Specialist) Second Secretary (Economic Specialist)	March 2002 – Dec 2006
-------	----------------------------------------------------------------------------	-----------------------

## EDUCATION

---

**Australian Institute of Company Directors** xxxxx

*Graduate Company Directors Course*

**University of Cambridge, Judge Business School, UK** xxxxx

*MBA (Master of Business Administration) (Director's List – 1<sup>st</sup> class equivalent)*

**Australian National University, Canberra, Australia** xxxxx

*LLM (Master of Laws) (Merit)*

**University of Newcastle, Newcastle, Australia** xxxxx

*Combined Economics and Law Degree (Hons 1st)*

## CAREER ACHIEVEMENTS

---

Achieved record revenue, production and sustainability performance in xxxxx operations in 2017; zero-harm (TRIFR of 0.00), no significant community grievances or environmental impacts.

Restructured the Asia operations in 2015 to significantly reduce staff and costs in preparation for low sustained lower commodity prices and embedded those savings for the following years while continuing to meet high standards.

Developed and led market entry strategy into xxxxx for xxxxx, including negotiation of the acquisition of the ASX listed xxxxx project and the xxxxx.

Led due diligence on the \$125m acquisition of the xxxxx owned xxxxx and achieved support for the purchase from the Prime Minister and key ministers overcoming a significant push from nationalists.

Appointed by peer mining companies to Chair of the xxxxx and recognised as a leading voice in articulating mining's contribution to the economy.

Founded xxxxx and established other Not-For-Profit collaborations successfully in order to contribute to the development of the sector and society more broadly.

## AWARDS

---

xxxxx

Presented by Minister of Foreign Affairs for an outstanding contribution to bilateral relations

Life Member of xxxxx

## ABOARD APPOINTMENTS

---

- xxxxx
- xxxxx

- XXXXX
- XXXXX

## SPECIFIC SKILLS

---

<b>Strategy:</b>	Ability to scan the external environment, analyse organisational competencies and prepare organisations for the next steps in their development
<b>Analysis:</b>	Intellectually rigorous assessments, drawing from expertise to diverse fields, such as economics, law, finance, business and international relations
<b>Leadership:</b>	Collaborative and consultative approaches that build internal alignment, respect and trust
<b>Governance:</b>	Commitment to the highest standards of corporate governance. Well versed in achieving practical outcomes consistent with stakeholder expectations.
<b>Political Judgement:</b>	Deep knowledge of the motivations and drivers of decision makers and political systems with an ability to position organisations to best advantage.
<b>Networker:</b>	Interested and engaged in wide and diverse groups that have a potential to influence the success or failure of the organisation.
<b>Communication:</b>	Strong verbal and written communication skills honed as a speechwriter and developed in resource companies to change and challenge perceptions.
<b>Legal:</b>	Top law graduate, trained in corporate law, experienced in treaty drafting and dispute settlement, able to get the best, pragmatic solutions in deal settings.
<b>Financial:</b>	P/L responsibilities and financial reporting, project financial analysis and deal structuring, experience with debt and equity capital raising.
<b>Ethics:</b>	Strong value-based system of business ethics, leader on anti-bribery and corruption standards and procedures as well as commitment to organisational values.

## PROFESSIONAL EXPERIENCE

---

**Managing Director, xxxxx**

xxxxx

**Managing Director, xxxxx**

*Senior executive role responsible for exploration, business development government relations, stakeholder engagement, sustainability (environment and community), human resources and security in the Asia-Pacific region.*

### Skills and Responsibilities

- P&L responsibility for Asia business unit with \$700m+ revenue
- Strategy and cross-functional plan development for Asia

- Strong negotiation and legal documentation skills, including joint venture agreements (acquisition and farm-in agreements), Government permitting (exploration licencing, mining licences and Mineral Development Agreements).
- Governance and corporate compliance, including ASX listing rules

### **Achievements**

- First international investor group to engage with Myanmar's State Counsellor on private sector development
- Managed a successful market entry strategy executed for Myanmar (xxxxx Joint-Ventures)
- Recognised by DFAT as one of six key individuals contributing to success of Australia-Lao bilateral relations on the 65<sup>th</sup> Anniversary of relations

### **Senior Advisor Sustainable Energy, Oil, Gas & Mining, xxxxx**

xxxxxx

*Projects in xxxxx, focussing on economic resource corridor development in Afghanistan, Kyrgistan, Pakistan and India*

- Engagement with universities and academia in multiple countries on research and advocacy on global sustainable development issues
- Advised government of Balochistan (Pakistan) and Odisha (India) on proposed mineral policy reforms
- Delivered analysis to Government of Indonesia challenging the merits of parts of the mining law, with a focus on the impact to Sulawesi's economy

### **Corporate Affairs Consultant, xxxxx**

xxxxxx

*Independent consultant, collaborating with established public affairs firms: xxxxx and xxxxx (Melbourne)*

- Delivered on-time, on- budget, political risk and market entry strategies covering infrastructure, energy and mining focussed on Asia and Africa

### **Group Manager, Corporate Affairs Asia, xxxxx**

xxxxxx

*Group Manager Corporate Affairs and xxxxx Country Manager for xxxxx Asia operations based in xxxxx for four years, providing risk analysis and operational support for projects in Indonesia, Cambodia, Vietnam and Thailand as well as gold and copper mines in xxxxx. I represented xxxxx to all external stakeholders across South East Asia.*

- Primary representative at xxxxx and xxxxx.
- Advice for CEO regarding membership and participation in special interest and advocacy groups.
- Implemented Corporate Social Responsibility policies, including climate change strategy, for all operations in xxxxx
- Negotiated a major tax payment deferral that allowed the company to avoid financial difficulties during the Global Financial Crisis
- Negotiated government support for a controversial forced asset sale during the financial crisis
- Secured foreign investment exemptions worth over US\$35 million
- Managed corporate program and offices, involving US\$3.5m budget and 70 staff, over three countries

### **Advisor (Southeast Asia), International Division**

xxxxxx

**Department of the Prime Minister and Cabinet, Canberra, Australia**

Primary advisor to the Prime Minister on xxxxx, providing issue management briefings, media management and speechwriting on some of the most complex and pressing bilateral issues with neighbouring countries, particularly xxxxx and The xxxxx.

- High quality political analysis of events in Asia to the Prime Minister and Cabinet
- Media handling of sensitive issues

**Department of Foreign Affairs and Trade, Canberra, Australia**

xxxxx

DFAT legal counsel and trade negotiator on Australia’s free trade agreement negotiations in Asia focusing on investment, economic development and dispute settlement. I served as a diplomat working closely with Australian companies looking to invest or export to the region.

- Legal analysis and advice on complex cutting edge trade issues
- Advanced international legal negotiation and advocacy skills
- Significant expertise in international relations and international law

**ADDITIONAL INFORMATION**

---

<b>Nationality</b>	xxxxx
<b>Languages</b>	English (Native) Lao (Fluent) Thai (basic)
<b>Professional Qualifications</b>	Solicitor (admitted in NSW) with current Practicing Certificate Member and Graduate of the Australian Institute of Company Directors
<b>Interests</b>	Marathon and fun running; swimming and bike riding. Asian politics and history